

DISC Secrets for Successful Communication

On-demand training to improve your facilitation and meeting skills.



Leadership
Strategies

Why it Works

Everyone has a natural communication style: some are extremely direct in their communication, while others are more indirect; some focus on getting tasks done, while others focus on building relationships; some prefer to stay at the high level, while others prefer to dive into the details. Unfortunately communication style clashes happen every day, with each person battling to get what they want out of the interaction. You can significantly increase your effectiveness as a leader, manager, supervisor, or individual contributor by learning to recognize the different communication styles and apply strategies to effectively adapt to each and resolve style clashes.

In this power-packed, 90-minute, highly engaging and interactive video, learn from the founder of Leadership Strategies key tools and techniques you can begin using immediately to improve your interactions both professionally and personally.

As a Result, You Will Learn How To

- Increase your one-on-one communication effectiveness with peers, subordinates, clients, partners, and even friends and family members
- Use a simple approach to define and identify the four different communication styles: **Drive, Influence, Steadiness and Compliance.**
- Adapt a variety of strategies to more effectively communicate with styles different from your own.
- Recognize when style clashes are impacting the interaction.
- Recover real-time when a style clash is evident.

Ideal For

- **Executives / Directors/ Managers/ Supervisors**
- **Consultants / Project Leaders/ Team Leaders/ Team Members / Individual Contributors**

Who Need To

- Enhance productivity and effectiveness with others or within a team
- Improve interpersonal communication
- Resolve communication clashes
- Value the communication styles of others

Duration

Self-Paced, 90-minute video

Included in this module:

- Understanding Communication Styles
- Adapting to the Styles of Others
- Identifying Styles
- Recognizing and Addressing Style Clashes
- Your DISC Report: Understanding Your Biases